



*let the sea ....*

*set you free!*

Price List 2019



2019 PRICE LIST/GREECE in €					Period A		Period B		Period C		Period D		Period E		Security Deposit
"PRIVILEGE FLEET"					27/07-24/08		08/06-27/07 & 24/08-21/09		25/05-08/06 & 21/09-12/10		27/04-25/05		Before 27/04 & After 12/10		
YACHTS TYPE	Built	Cabins	Heads	Max.Pax	1 week	2 weeks	1 week	2 weeks	1 week	2 weeks	1 week	2 weeks	1 week	2 weeks	
<b>Bareboat Monohulls</b>															
Jeanneau 54	17-19	5+1	3+1	12	9.120	17.320	7.600	14.440	6.460	12.280	5.320	10.100	3.800	7.220	3.000
Sun Odyssey 519	17-19	5+1	3+1	12	7.920	15.040	6.600	12.540	5.610	10.660	4.620	8.780	3.300	6.280	3.000
Sun Odyssey 519	2018	4+1	4+1	10	7.920	15.040	6.600	12.540	5.610	10.660	4.620	8.780	3.300	6.280	3.000
Sun Odyssey 509	2015	5+1	3+1	12	7.560	14.360	6.300	11.970	5.360	10.180	4.410	8.380	3.150	5.980	3.000
Sun Odyssey 490	18-19	4+1	4+1	10	7.080	13.460	5.900	11.210	5.020	9.540	4.130	7.840	2.950	5.600	3.000
Sun Odyssey 479	16-19	4	4	10	6.000	11.400	5.000	9.500	4.250	8.080	3.500	6.660	2.500	4.760	3.000
Sun Odyssey 469	14-15	4	4	10	5.760	10.940	4.800	9.120	4.080	7.760	3.360	6.380	2.400	4.560	3.000
Sun Odyssey 449	16-19	4	2	10	5.040	9.580	4.200	7.980	3.570	6.780	2.940	5.580	2.100	4.000	2.500
Sun Odyssey 440	17-19	4	2	10	5.400	10.260	4.500	8.550	3.830	7.280	3.150	5.980	2.250	4.280	2.500
Sun Odyssey 439	14-15	4	2	10	4.680	8.900	3.900	7.410	3.320	6.300	2.730	5.180	1.950	3.700	2.500
Sun Odyssey 419	16-18	3	2	8	4.320	8.200	3.600	6.840	3.060	5.820	2.520	4.780	1.800	3.420	2.500
Sun Odyssey 410 <i>new!</i>	2019	3	2	8	4.680	8.900	3.900	7.410	3.320	6.300	2.730	5.180	1.950	3.700	2.500
Sun Odyssey 409	14-15	3	2	8	4.080	7.760	3.400	6.460	2.890	5.500	2.380	4.520	1.700	3.240	2.500
Sun Odyssey 389	16-19	3	1	6	3.600	6.840	3.000	5.700	2.550	4.840	2.100	4.000	1.500	2.860	2.000
Sun Odyssey 349	16-19	3	1	6	3.120	5.920	2.600	4.940	2.210	4.200	1.820	3.460	1.300	2.480	2.000
Sun Odyssey 33i	2014	2	1	4	2.640	5.020	2.200	4.180	1.870	3.560	1.540	2.920	1.100	2.100	2.000
<b>Bareboat Catamarans</b>															
Lagoon 50 <i>new!</i>	2019	6+1	4+1	12	13.080	24.860	10.900	20.710	9.270	17.620	7.630	14.500	5.450	10.360	4.000
Lagoon 450F	2019	4+1	4+1	11	9.960	18.920	8.300	15.770	7.060	13.420	5.810	11.040	4.150	7.880	3.000
Lagoon 450F	2014	4+2	4	12	9.480	18.020	7.900	15.010	6.720	12.760	5.530	10.500	3.950	7.500	3.000
Lagoon 42	17-19	4+2	4+1	10	9.060	17.220	7.550	14.345	6.420	12.200	5.290	10.060	3.780	7.180	3.000
Lagoon 400s2	14-16	4+2	4	10-12	8.160	15.500	6.800	12.920	5.780	10.980	4.760	9.040	3.400	6.460	3.000
Bali 4,1	2019	4+2	4	12	7.050	13.400	6.250	11.875	5.450	10.360	3.950	7.500	3.130	5.940	3.000
Lagoon 380	14-19	4	2	10	5.760	10.940	4.800	9.120	4.080	7.760	3.360	6.380	2.400	4.560	3.000
<b>Skipped Catamarans</b>															
Lagoon 50 <i>new!</i>	2019	6+1	4+1	10	13.080	24.860	10.900	20.710	9.270	17.620	7.630	14.500	5.450	10.360	4.000
Lagoon 450F	2019	4+1	4+1	10	9.960	18.920	8.300	15.770	7.060	13.420	5.810	11.040	4.150	7.880	3.000
Lagoon 450S <i>new!</i>	2019	4+1	4+1	10	9.600	18.240	8.000	15.200	6.800	12.920	5.600	10.640	4.000	7.600	3.000

Skipper not included in the price

VAT included



2019 PRICE LIST/GREECE in €					Period A		Period B		Period C		Period D		Period E		Security Deposit
"ECONOMY FLEET"					27/07-24/08		08/06-27/07 & 24/08-21/09		25/05-08/06 & 21/09-12/10		27/04-25/05		Before 27/04 & After 12/10		
YACHT'S TYPE	Built	Cabins	Heads/wc	Max. Pax	1 week	2 weeks	1 week	2 weeks	1 week	2 weeks	1 week	2 weeks	1 week	2 weeks	
<b>Bareboat Monohulls</b>															
Jeanneau 57	10-11	5/4+1	4/4+1	10	9.840	18.700	8.200	15.580	6.970	13.240	5.740	10.900	3.280	6.240	3.000
Sun Odyssey 54 DS	04-08	4+1	4+1	10	5.760	10.940	4.800	9.120	4.080	7.760	3.360	6.380	1.920	3.640	3.000
Jeanneau 53	10-12	5/4+1	3/4+1	12/10	6.600	12.540	5.500	10.450	4.680	8.900	3.850	7.320	2.200	4.180	3.000
Sun Odyssey 509	2012	5	3	10	6.480	12.320	5.400	10.260	4.590	8.720	3.780	7.180	2.160	4.100	3.000
Sun Odyssey 50DS	09-12	4	3	10	4.800	9.120	4.000	7.600	3.400	6.460	2.800	5.320	1.600	3.040	3.000
Sun Odyssey 49i	2008	4	4	10	4.680	8.900	3.900	7.410	3.320	6.300	2.730	5.180	1.560	2.960	3.000
Sun Odyssey 49+49DS	04-06	4	4/3	10	4.200	7.980	3.500	6.650	2.980	5.660	2.450	4.660	1.400	2.660	3.000
Sun Odyssey 469	2013	4	4	10	5.520	10.480	4.600	8.740	3.910	7.420	3.220	6.120	1.840	3.500	3.000
Sun Odyssey 45DS	2008	3	2	6	3.600	6.840	3.000	5.700	2.550	4.840	2.100	4.000	1.200	2.280	2.500
Sun Odyssey 45	05-06	4	2	10	3.480	6.620	2.900	5.510	2.470	4.700	2.030	3.860	1.160	2.200	2.500
Sun Odyssey 44i	09-10	4	2	10	3.720	7.060	3.100	5.890	2.640	5.020	2.170	4.120	1.240	2.360	2.500
Sun Odyssey 439	2012	4	2	10	4.200	7.980	3.500	6.650	3.150	5.980	2.630	5.000	1.750	3.320	2.500
Sun Odyssey 43+43DS	01-04	4	2	10	3.000	5.700	2.500	4.750	2.250	4.280	1.880	3.580	1.250	2.380	2.500
Sun Odyssey 42DS	10-11	3	2	8	3.600	6.840	3.000	5.700	2.700	5.140	2.250	4.280	1.500	2.860	2.500
Sun Odyssey 42DS	2010	2	2	6	3.600	6.840	3.000	5.700	2.700	5.140	2.250	4.280	1.500	2.860	2.500
Sun Odyssey 42i	07-10	3	2	8	3.240	6.160	2.700	5.130	2.430	4.620	2.030	3.860	1.350	2.560	2.500
Sun Odyssey 409	2012	3	2	8	3.960	7.520	3.300	6.270	2.970	5.640	2.480	4.720	1.650	3.140	2.500
Sun Odyssey 40,3	2005	3	2	8	2.640	5.020	2.200	4.180	1.980	3.760	1.650	3.140	1.100	2.100	2.500
Sun Odyssey 39i	2007	3	1	6	2.520	4.780	2.100	3.990	1.890	3.600	1.580	3.000	1.050	2.000	2.000
Sun Odyssey 37	2003	3	1	6	2.400	4.560	2.000	3.800	1.800	3.420	1.500	2.860	1.000	1.900	2.000
Sun Odyssey 36i	07-08	3	1	6	2.280	4.340	1.900	3.610	1.710	3.240	1.430	2.720	950	1.800	2.000
Sun Odyssey 35	03-05	3	1	6	1.920	3.640	1.600	3.040	1.440	2.740	1.200	2.280	800	1.520	2.000
Sun Odyssey 33i	2010	2	1	4	2.280	4.340	1.900	3.610	1.710	3.240	1.430	2.720	950	1.800	2.000
Sun Odyssey 32i	08-09	2	1	4	1.800	3.420	1.500	2.850	1.350	2.560	1.130	2.140	750	1.420	2.000
<b>Bareboat Catamarans</b>															
Lagoon 440	07-08	4+1	4+1	10	7.560	14.360	6.300	11.970	5.360	10.180	4.410	8.380	2.520	4.780	3.000
Lagoon 380	2007	4	2	8	5.040	9.580	4.200	7.980	3.570	6.780	2.940	5.580	1.760	3.340	3.000
VAT included															





## 2019 GENERAL CONDITIONS in €

### ATHENIAN BASES

**Athens:** Marina Kalamaki, Pier No 2  
**Cyclades:** Lavrio Port/**Paros** Piso Livadi port  
**Skiathos:** Skiathos Port  
**Kos:** Marina Kos, Pier D  
**Corfu:** Marina Gouvia, Pier No A 100-106  
**Lefkas:** Marina Lefkas, Pier B  
**Kavala:** Keramoti Port

### ONE WAY CHARGES (paid on spot)

Athens – Corfu:	1.200
Athens – Kos:	1.100
Athens – Lefkas:	1.100
Athens – Skiathos:	900
Corfu – Lefkas:	500
Skiathos – Keramoti:	800
Athens – Lavrio:	200
Athens/Lavrio – Paros:	700

### DISCOUNTS

Early booking (until 31/03/19)	10%
Boat Shows	5%
Athenian's Repeat Client	5%
3 weeks charter on a weekly rate	10%
4 weeks charter on a weekly rate	15%
Group Discount	5%

### CHECK IN/OUT

Embarkation time: 17:00hrs  
Disembarkation time: 09:00hrs  
**Mandatory**, the yacht must return in the base the day before, the latest at 18:00hrs

### MAXIMUM DISCOUNTS (excluding long term) 15%

Charter less than 7 or 14 days, upon request and subject to the period  
Minimum charter period charge 5 days

### FREE OF CHARGE

Bed linen, towels, quilts, one set/cabin/week  
Mooring fees for the first and last day at the Athenian's Pier, in Marinas/Ports

**All our boats are equipped with autopilot, GPS and/or, chart plotter, shore power 220v, bimini top, sprayhood, warm water, electric anchor, dinghy with outboard engine and cockpit cushions**

### NOT INCLUDED/ OPTIONALS (must be paid on spot)

Fuel, O/B gasoline, water, provisioning, transfers  
End Cleaning: € 40/cabin  
Early Embarkation at 14:00hrs (upon request): € 150  
Internet Pack: Wi-Fi router, 12GB/week € 70  
Blister (subject to availability): € 200/week, plus Refundable Security Deposit € 600 payable by credit card  
Safety Net: € 150  
SUP (Stand Up Paddle) (subject to availability): € 120/week, plus Refundable Security Deposit € 300 payable by credit card  
Crew Change during the charter (the skipper does not change): € 60/cabin, (price includes: cleaning, change of linen/towels)

**CREW (require their own cabin)**

Skipper: € 190/day, plus food provisions

Cook/Hostess: € 170/day, plus food provisions

**NON REFUNDABLE DAMAGE WAIVER, (must be paid on spot)**

For Euro **4.000** €400/week (minimum € 400/charter) only with Skipper

For Euro **3.000** €300/week (minimum € 300/charter)

For Euro **2.500** €250/week (minimum € 250/charter)

For Euro **2.000** €200/week (minimum € 200/charter)

**On crewed yacht charter, (provided from Athenian Yachts) the Non Refundable Damage Waiver is requested****CANCELLATION POLICY**

Booking cancelled, more than 60 days before embarkation, 30% of the total charter fee

Booking cancelled between 59 & 31 days before embarkation, 50% of the total charter fee

Booking cancelled less than 30 days before embarkation, 100% of the total charter fee

If the boat re-booked for the same period, the cancellation fees will be refunded

Upgrades, subject to cancellation policy

**SAILING LICENSE REQUIREMENT**

The client must provide original sailing certificate/license (in English language or translated).

**INSURANCE**

All Athenian boats are insured according to the Greek law, against risks arising from liability to third parties and damage to the hull, machinery and equipment

**PAYMENTS**

A 50% deposit of the charter fee is required, upon signing the charter contract

The remaining balance of 50% is required four (4) weeks prior to departure to our bank account

**ACCEPTED CREDIT CARDS**

Visa or Master Card

**Vat included**

**The present Price List replaces any previous and is valid from 01<sup>st</sup> of September 2018**

**ATHENIAN YACHTS ENTERPRISES S.A.**

✉ 1-2 Possidonos Ave.- 17651 P.Phaliro – Athens - Greece

☎ +30 210 9849620-21 📠 +30 210 9818092

@ [info@athenian-yachts.gr](mailto:info@athenian-yachts.gr) 🌐 [www.athenian-yachts.gr](http://www.athenian-yachts.gr)

## GENERAL INVENTORY LIST "JEANNEAU"

	Furling main	Lazy jacks	Bimini Top	Electric Windlass	G.P.S.	Solar Panels	External Plotter	Autopilot	Dinghy	Outboard	Shorepower	Aircondition	Generator	Sprayhood	Bowthruster
JEANNEAU 57	X		X	X	X		X	X	X	X	X	X	X	X	X
JEANNEAU 54	*X	*X	X	X	X	X	X	X	X	X	X	X	X	X	X
SUN ODYSSEY 54 DS	* X	* X	X	X	X		X	X	X	X	X	X	X	X	X
JEANNEAU 53	* X	* X	X	X	X		X	X	X	X	X	X	X	X	X
SUN ODYSSEY 509/519	*X	*X	X	X	X	X	X	X	X	X	X	X	X	X	X
SUN ODYSSEY 490	X		X	X	X	X	X	X	X	X	X			X	X
SUN ODYSSEY 50 DS	X		X	X	X		X	X	X	X	X	X	X	X	X
SUN ODYSSEY 49i	*X	*X	X	X	X		X	X	X	X	X			X	*X
SUN ODYSSEY 49 DS	X		X	X	X		X	X	X	X	X			X	X
SUN ODYSSEY 49		X	X	X	X		*X	X	X	X	X			X	*X
SUN ODYSSEY 469/479	*X	*X	X	X	X	X	X	X	X	X	X			X	X
SUN ODYSSEY 440	*X	*X	X	X	X	X	X	X	X	X	X			X	X
SUN ODYSSEY 45	*X	*X	X	X	X		*X	X	X	X	X			X	*X
SUN ODYSSEY 45DS	X		X	X	X		X	X	X	X	X			X	X
SUN ODYSSEY 44i	*X	*X	X	X	X		*X	X	X	X	X			X	*X
SUN ODYSSEY 439/449	*X	*X	X	X	X	X	X	X	X	X	X			X	*X
SUN ODYSSEY 43 DS	X		X	X	X			X	X	X	X			*X	
SUN ODYSSEY 43		X	X	X	X		*X	X	X	X	X			X	*X
SUN ODYSSEY 42DS	X		X	X	X		X	X	X	X	X			X	X
SUN ODYSSEY 42i	* X	* X	X	X	X		*X	X	X	X	X			X	*X
SUN ODYSSEY 409/419	* X	*X	X	X	X	X	X	X	X	X	X			X	*X
SUN ODYSSEY 410	* X	*X	X	X	X	X	X	X	X	X	X			X	X
SUN ODYSSEY 40.3		X	X	X	X		*X	X	X	X	X			X	
SUN ODYSSEY 39i	X		X	X	X			X	X	X	X			X	
SUN ODYSSEY 389	* X	*X	X	X	X	X	X	X	X	X	X			X	
SUN ODYSSEY 37		X	X	X	X			X	X	X	X			X	
SUN ODYSSEY 36i	* X	* X	X	X	X		*X	X	X	X	X			X	
SUN ODYSSEY 349	* X	* X	X	X	X	X	X	X	X	X	X			X	
SUN ODYSSEY 35	* X	* X	X	X	X		*X	X	X	X	X			X	
SUN ODYSSEY 33i	* X	* X	X	X	X	*X	*X	X	X	X	X			X	
SUN ODYSSEY 32i	* X	* X	X	X	X			X	X	X	X			X	

## GENERAL INVENTORY LIST "LAGOON"

LAGOON 50		X	X	X	X	X	X	X	X	X	X	X	X		
LAGOON 450 F		X	X	X	X	X	X	X	X	X	X	X	X		
LAGOON 450S		X	X	X	X	X	X	X	X	X	X	X	X		
LAGOON 440		X	X	X	X		X	X	X	X	X	X	X		
LAGOON 42		X	X	X	X	X	X	X	X	X	X	X	X		
LAGOON 400s2		X	X	X	X	X	X	X	X	X	X	*X	*X		
LAGOON 380		X	X	X	X	* X	*X	X	X	X	X				

**X =standard    \* X =upon request**