

Bareboat Monohulls

2019 PRICE LIST/GREECE in € "PRIVILEGE FLEET"					Period A 27/07- 24/08		Period B 08/06-27/07 & 24/08-21/09		Period C 25/05-08/06 & 21/09-12/10		Period D 27/04 - 25/05		Period E Before 27/04 & After 12/10		Security Deposit
YACHT'S TYPE	Built	Cabins	Heads	Pax	1 week	2 weeks	1 week	2 weeks	1 week	2 weeks	1 week	2 weeks	1 week	2 weeks	
Jeanneau 54	17~19	5+1	3+1	12	9120	17320	7600	14440	6460	12280	5320	10100	3040	5780	3000
Sun Odyssey 519	17~19	5+1	3+1	12	7920	15040	6600	12540	5610	10660	4620	8780	2640	5020	3000
Sun Odyssey 519	2018	4+1	4+1	10	7920	15040	6600	12540	5610	10660	4620	8780	2640	5020	3000
Sun Odyssey 509	2015	5+1	3+1	12	7560	14360	6300	11970	5360	10180	4410	8380	2520	4780	3000
Sun Odyssey 490	18~19	4+1	4+1	10	7080	13460	5900	11210	5020	9540	4130	7840	2360	4480	3000
Sun Odyssey 479	16-19	4	4	10	6000	11400	5000	9500	4250	8080	3500	6660	2000	3800	3000
Sun Odyssey 469	14~15	4	4	10	5760	10940	4800	9120	4080	7760	3360	6380	1920	3640	3000
Sun Odyssey 449	16~19	4	2	10	5040	9580	4200	7980	3570	6780	2940	5580	1680	3200	2500
Sun Odyssey 440	2018	4	2	10	5400	10260	4500	8550	3830	7280	3150	5980	1800	3420	2500
Sun Odyssey 439	14-15	4	2	10	4.680	8900	3900	7410	3320	6300	2730	5180	1560	2960	2500
Sun Odyssey 419	16~18	3	2	8	4320	8200	3600	6840	2700	5140	1980	3760	1440	2740	2500
Sun Odyssey 410	2019	3	2	8	4680	8900	3900	7410	3320	6300	2730	5180	1560	2960	2500
Sun Odyssey 409	14~15	3	2	8	4080	7760	3400	6460	2890	5500	2380	4520	1360	2580	2500
Sun Odyssey 389	16-19	3	1	6	3600	6840	3000	5700	2550	4840	2100	4000	1200	2280	2000
Sun Odyssey 349	16-19	3	1	6	3120	5920	2600	4940	2210	4200	1820	3460	1040	1980	2000
Sun Odyssey 33i	2014	2	1	4	2640	5020	2200	4180	1870	3560	1540	2920	990	1880	2000

VAT IS INCLUDED

Bareboat Catamarans

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YACHT'S TYPE	Built	Cabins	Heads	Pax	1 week	2 weeks	1 week	2 weeks	1 week	2 weeks	1 week	2 weeks	1 week	2 weeks	
Lagoon 50	2019	6+1	4+1	12	13080	24860	10900	20710	9270	17620	7630	14500	4360	8280	4000
Lagoon 450F	2019	4+1	4+1	11	9960	18920	8300	15770	7060	13420	5810	11040	3320	6300	3000
Lagoon 450F	2014	4+2	4	12	9480	18020	7900	15010	6720	12760	5530	10500	3160	6000	3000
Lagoon 42	17-19	4+2	4+1	10	9060	17220	7550	14345	6420	12200	5290	10060	3020	5740	3000
Lagoon 400s2	14-16	4+2	4	10-12	8160	15500	6800	12920	5780	10980	4760	9040	2720	5.160	3000
Bali 4.1	2019	4+2	4	12	7050	13400	6250	11875	5450	10360	3950	7500	2500	4760	3000
Lagoon 380	14-19	4	2	10	5760	10940	4800	9120	4080	7760	3360	6380	1920	3.640	3000
VAT IS INCLUDED															

Skipped Catamarans

2019 PRICE LIST/GREECE in € "PRIVILEGE FLEET"					Period A 27/07- 24/08		Period B 08/06-27/07 & 24/08-21/09		Period C 25/05-08/06 & 21/09-12/10		Period D 27/04 - 25/05		Period E Before 27/04 & After 12/10		Security Deposit (non refundable)
YACHT'S TYPE	Built	Cabins	Heads	Pax	1 week	2 weeks	1 week	2 weeks	1 week	2 weeks	1 week	2 weeks	1 week	2 weeks	
Lagoon 50	2019	5+2	4+2	10	13080	24860	10900	20710	9270	17620	7630	14500	5000	9500	400
Lagoon 450F	2019	4+1	4+1	10	9960	18920	8300	15770	7060	13420	5810	11040	3320	6300	300
Lagoon 450S	2019	4+1	4+1	10	9600	18240	8000	15200	6800	12920	5600	10640	3200	6080	300
Skipper not included in the price															
VAT IS INCLUDED															

The present Price List replaces any previous and is valid from 1st of September 2018

Bareboat Monohulls

2019 PRICE LIST/GREECE in € " ECONOMY FLEET "					Period A 27/07- 24/08		Period B 08/06-27/07 & 24/08-21/09		Period C 25/05-08/06 & 21/09-12/10		Period D 27/04 - 25/05		Period E Before 27/04 & After 12/10		Security Deposit
YACHT'S TYPE	Built	Cabins	Heads	Pax	1 week	2 weeks	1 week	2 weeks	1 week	2 weeks	1 week	2 weeks	1 week	2 weeks	
Jeanneau 57	10-11	5/4+1	4/4+1	10	9840	18700	8200	15580	6970	13240	5740	10900	3280	6420	3000
Sun Odyssey 54 DS	04-08	4+1	4+1	10	5760	10940	4800	9120	4080	7760	3360	6380	1920	3640	3000
Jeanneau 53	10-12	5/4+1	3/4+1	43385	6600	12540	5500	10450	4680	8900	3850	7320	2200	4180	3000
Sun Odyssey 509	2012	5	3	10	6480	12320	5400	10260	4590	8720	3780	7180	2160	4100	3000
Sun Odyssey 50DS	09-12	4	3	10	4800	9120	4000	7600	3400	6460	2800	5320	1600	3040	3000
Sun Odyssey 49i	2008	4	4	10	4680	8900	3900	7410	3320	6300	2730	5180	1560	2960	3000
Sun Odyssey 49+49DS	04-06	4	43163	10	4200	7980	3500	6650	2980	5660	2450	4660	1400	2660	3000
Sun Odyssey 469	2013	4	4	10	5520	10480	4600	8740	3910	7420	3220	6120	1840	3500	3000
Sun Odyssey 45DS	2008	3	2	6	3600	6840	3000	5700	2550	4840	2100	4000	1200	2280	2500
Sun Odyssey 45	05-06	4	2	10	3480	6620	2900	5510	2470	4700	2030	3860	1160	2200	2500
Sun Odyssey 44i	09-10	4	2	10	3720	7060	3100	5890	2640	5020	2170	4120	1240	2360	2500
Sun Odyssey 439	2012	4	2	10	4200	7980	3500	6650	3150	5980	2630	5000	1750	3320	2500
Sun Odyssey 43+43DS	01-04	4	2	10	3000	5700	2500	4750	2250	4280	1880	3528	1250	2380	2500
Sun Odyssey 42DS	43414	3	2	8	3600	6840	3000	5700	2700	5140	2250	4280	1500	2860	2500
Sun Odyssey 42DS	2010	2	2	6	3600	6840	3000	5700	2700	5140	2250	4280	1500	2860	2500
Sun Odyssey 42i	43380	3	2	8	3240	6160	2700	5130	2430	4620	2030	3860	1350	2560	2500

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Sun Odyssey 409	2012	3	2	8	3960	7520	3300	6270	2970	5640	2480	4720	1650	3140	2500
Sun Odyssey 40,3	2005	3	2	8	2640	5020	2200	4180	1980	3760	1650	3140	1100	2100	2500
Sun Odyssey 39i	2007	3	1	6	2520	4780	2100	3990	1890	3600	1580	3000	1050	2000	2000
Sun Odyssey 37	2003	3	1	6	2400	4560	2000	3800	1800	3420	1500	2860	1000	1900	2000
Sun Odyssey 36i	07-08	3	1	6	2280	4340	1900	3610	1710	3240	1430	2720	950	1800	2000
Sun Odyssey 35	03-05	3	1	6	1920	3640	1600	3040	1440	2740	1200	2280	800	1520	2000
Sun Odyssey 33i	2010	2	1	4	2280	4340	1900	3610	1710	3240	1430	2.720	950	1800	2000
Sun Odyssey 32i	08-09	2	1	4	1800	3420	1500	2850	1350	2560	1130	2140	750	1420	2000
VAT IS INCLUDED															

Bareboat Catamarans

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					1 week	2 weeks	1 week	2 weeks	1 week	2 weeks	1 week	2 weeks	1 week	2 weeks	
YACHT'S TYPE	Built	Cabins	Heads	Pax											
Lagoon 440	07-08	4+1	2	10	5760	10940	4800	9120	4080	7760	3360	6380	1920	3.640	3000
Lagoon 380	2007	4	2	8	5040	9580	4200	7980	3570	6780	2940	5580	1760	3340	3000
Skipper not included in the price															
VAT IS INCLUDED															

Skipped Catamarans

2019 PRICE LIST/GREECE in € "ECONOMY FLEET"					Period A 27/07- 24/08		Period B 08/06-27/07 & 24/08-21/09		Period C 25/05-08/06 & 21/09-12/10		Period D 27/04 - 25/05		Period E Before 27/04 & After 12/10		Security Deposit (non refundable)
YACHT'S TYPE	Built	Cabins	Heads	Pax	1 week	2 weeks	1 week	2 weeks	1 week	2 weeks	1 week	2 weeks	1 week	2 weeks	
Lagoon 500	2007 (refit 2019)	4+2	4+2	10	10500	19950	8500	16150	7000	13300	5000	9500	3500	6650	400

2019 GENERAL CONDITIONS in €

ATHENIAN BASES	ONE WAY CHARGES (paid in cash)	DISCOUNTS	CHECK IN/OUT
Athens: Marina Kalamaki, Pier No 2	Athens – Corfu: 1200	Early booking (until 31/03/19) 10%	Embarkation time: 17:00hrs
Cyclades: Lavrio Port/Paros Piso Livadi	Athens – Kos: 1100	Boat Shows 5%	Disembarkation time: 09:00hrs
Skiathos: Skiathos Port	Athens – Lefkas: 1100	Athenian's Repeat Client 5%	Mandatory, the yacht must return in the base the day before, the latest at 18:00hrs
Kos: Marina Kos, Pier D	Athens – Skiathos: 900	3 weeks charter on a weekly rate 10%	
Corfu: Marina Gouvia, Pier No A 100-106	Corfu – Lefkas: 500	4 weeks charter on a weekly rate 15%	
Lefkas: Marina Lefkas, Pier B	Skiathos – Keramoti: 800	Group Discount 5%	Charter less then 7 or 14 days, upon request and subject to the period
Kavala: Keramoti Port	Athens – Lavrio: 200		Minimum charter period charge 5 days
	Athens/Lavrio – Paros: 700	MAXIMUM DISCOUNTS (excluding long term) 15%	

FREE OF CHARGE

Bed linen, towels, quilts, one set/cabin/week Mooring fees for the first and last day at the Athenian's Pier, in Marinas/Ports.

All our boats are equipped with autopilot, GPS and/or, chart plotter, shore power 220v, bimini top, sprayhood, warm water, electric anchor, dinghy with outboard engine and cockpit cushions.

NOT INCLUDED/ OPTIONALS (must be paid by credit card upon embarkation)

Fuel, O/B gasoline, water, provisioning, transfers End Cleaning: € 40/cabin Early Embarkation at 14:00hrs (upon request): € 150 Internet Pack: Wi-Fi router, 12GB/week € 70 Blister (subject to availability): € 200/week, plus Security Deposit € 600 payable by credit card Safety Net: € 150 SUP (Stand Up Paddle) (subject to availability): € 120/week, plus Security Deposit € 300 payable by credit card Crew Change during the charter (the skipper does not change): € 60/cabin, (price includes: cleaning, change of linen/towels).

CREW (require their own cabin)

Skipper: € 190/day, plus food provisions Cook/Hostess: € 170/day, plus food provisions.

NON-REFUNDABLE DAMAGE WAIVER

For Euro 4.000		not applicable
For Euro 3.000	€300/week	(minimum € 300/charter) payable by credit card VISA/MASTERCARD
For Euro 2.500	€250/week	(minimum € 250/charter) payable by credit card VISA/MASTERCARD
For Euro 2.000	€200/week	(minimum € 200/charter) payable by credit card VISA/MASTERCARD

On crewed yacht charter, (provided from Athenian Yachts) the Non-Refundable Damage Waiver is requested.

CANCELLATION POLICY	SAILING LICENSE REQUIREMENT	INSURANCE
<p>Booking cancelled, more than 60 days before embarkation, 30% of the total charter fee Booking cancelled between 59 & 31 days before embarkation, 50% of the total charter fee Booking cancelled less than 30 days before embarkation, 100% of the total charter fee If the boat re-booked for the same period, the cancellation fees will be refunded. Upgrades, subject to cancellation policy.</p>	<p>The client must provide original sailing certificate/license (in English language or translated).</p>	<p>All Athenian boats are insured according to the Greek law, against risks arising from liability to third parties and damage to the hull, machinery and equipment.</p>

PAYMENTS

A 50% deposit of the charter fee is required, upon signing the charter contract the remaining balance of 50% is required four (4) weeks prior to departure to our bank account.

BANK DETAILS	ACCEPTED CREDIT CARDS
PIRAEUS BANK, Fivis str. - Glyfada Branch	Visa or Master Card
SWIFT PIRBGRAA	
IBAN GR4501720420005042075838363	Vat included
ACCT No: 5042075838363	